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SILEO

SILEO Business digital transformation projects & FSTP Open Calls

Financial support for SMEs in the form of vouchers:



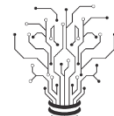
**HACK DAY -
TRAVEL VOUCHERS**

500 € /SME



**BUSINESS
TRANSFORMATION**

5.000 €/SME



**ADVANCED
TECHNOLOGY
UPTAKE**

10.500 €/SME



**TALENT
PLACEMENT
VOUCHERS**

4.000 €/SME

ADVANCED TECHNOLOGIES

- Additive manufacturing (3D printing)
- Augmented and Virtual Reality
- Big Data & Analytics, Cybersecurity
- Industrial IoT (IIoT) & sensors
- Robotics & Artificial Intelligence
- Digitalization of marketing and online trading

D4.1 - SILEO Business digital transformation projects & FSTP Open Calls

Deliverable Control Page			
Deliverable Title	SILEO Business digital transformation projects & Open Calls		
Deliverable Number	4.1		
WP number	4		
Author(s)	Hygia-Transylvanian Furniture Cluster, Rete di Imprese Luce in Veneto, ELCA European Lighting Cluster Alliance		
Short Description	The FSTP framework, conditions, selection, and the evaluation process of SME beneficiaries via EU FSTP-based Open Calls are defined & published on the project website and F&T portal. Calls ref documents, agreements, FAQs - public & available online. Reports & results evaluation included EN, report		
Contributors	All PPs		
Type R = Report, DEC=Websites, videos etc. O = Other,	R		
Language	English		
Version	Date	Author	Version
V1	15.11.2024	LIV, Hygia	Draft version
V2	05.02.2025	LIV, Hygia, PPs	Contribution and revision by PPs
V3	14.03.2025	LIV, ELCA	Final deliverable
Dissemination level	<input type="checkbox"/> CO (Confidential, only for members of the consortium and Commission Services) <input checked="" type="checkbox"/> PU (Public)		
Requested deadline (dd/mm/yyyy)	31.08.2025		

D4.1 - SILEO Business digital transformation projects & FSTP Open Calls

Index

Premises	4
1. Outlook of SILEO Business Digital Transformation Projects.....	6
1.1 SILEO Pool of Technology Uptake Facilitators.....	6
1.2 Advanced technologies and digital solutions	8
2. Implementation of Business Digital Transformation Open Calls.....	9
2.1 SILEO Submission Platform.....	11
2.2 Evaluation process of submitted applications.....	12
3. Results of the 1° Open Call for Business Digital Transformation Projects	14
4. Results of the 2° Open Call for Business Digital Transformation Projects	15
5. Conclusion: Impact analysis of the SILEO Open Calls for Business Digital Transformation Projects	16

D4.1 - SILEO Business digital transformation projects & FSTP Open Calls

Premises

The **SILEO Eurocluster project**, co-financed by the EU's Single Market Programme (SMP/COSME Pillar), aims to support European Small and Medium-sized Enterprises (SMEs) in the lighting and furniture sectors to recover from the COVID-19 crisis, enhance their resilient, foster sustainable practices and strengthen connections with industrial and technological ecosystems. The Consortium brings together seven key lighting and furniture clusters across Europe:

1. **ELCA European Lighting Cluster Alliance** (Italy)
2. **Cluster Lumière** (France)
3. **CICAT Lighting Cluster** (Spain)
4. **Rete di Imprese Luce in Veneto** (Italy)
 - a) **Business Upper Austria - OÖ. Wirtschaftsagentur GmbH - Building Innovation Cluster** (Austria)
5. **TFC Transylvanian Furniture Cluster** (Romania)
6. **Cluster Legno, Arredo e Sistema Casa FVG** (Italy)



SILEO project focuses on empowering SMEs to embrace digitalization, adopt circular economy practices, and strengthen their capacity to navigate supply chain challenges. Through an open innovation ecosystem, SILEO proposes **direct financial support through financial support to third parties** (FSTP - cascade funding), joint talent placement services and internationalization initiatives. These measures aim to accelerate recovery, enhance competitiveness, and position European SMEs as proactive players in the digital and green transition.

SILEO FINANCIAL SUPPORT TO THIRD PARTIES (FSTP)

The SILEO Consortium defined **5 types of Financial Support to Third Parties (FSTP)** that were activated through open calls during the project's implementation. The total SILEO budget allocated for financial support (FSTP) amounted to €1,050,000.



HACK-DAY
TRAVEL
500 € / SME





SILEO Hack Day Travel Vouchers (*financial support through lump sums*)

To encourage the development of ideas and investment projects, travel vouchers were made available to support lighting and furniture SMEs, as well as tech-savvy companies, in participating in two international hackathon events organized in Romania and Italy. During these hackathons, participants actively engaged in matchmaking activities, fostering collaboration and innovation.

→ *Hack Day in Romania, Cluj-Napoca: Call opened from 20.02.2024 to 26.04.2024.*

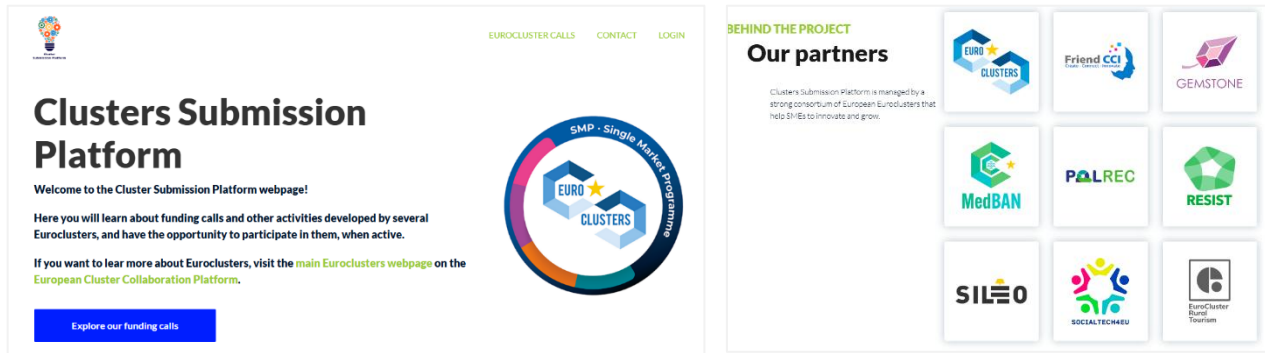
→ *Hack Day in Italy, Padua: Call opened from 29.04.2024 to 28.06.2024.*

D4.1 - SILEO Business digital transformation projects & FSTP Open Calls

 <p>BUSINESS TRANSFORMATION</p> <p>5.000 € / SME</p>	<p>SILEO Business Digital Transformation Projects (<i>financial support through lump sums</i>)</p> <p>This Call provided financial support (EUR 5.000) to SMEs in the lighting and furniture sector to implement business digital transformation projects in collaboration with digital technology providers/facilitators.</p> <p>→ 1° Open Call: opened from 17.04.2023 to 20.06.2023. → 2° Open Call: opened from 22.01.2024 to 25.03.2024.</p>
 <p>ADVANCED TECHNOLOGY UPTAKE</p> <p>10.500 € / SME</p>	<p>SILEO Advanced Technology Uptake Projects (<i>financial support through lump sums</i>)</p> <p>This call supported lighting and furniture SMEs in implementing, developing, or integrating new advanced technologies into their business operations to enhance resilience and digital and green transformation, in collaboration with technology providers.</p> <p>→ 1° Open Call: opened from 12.02.2024 to 12.04.2024. → 2° Open Call: opened from 26.08.2024 to 25.10.2024.</p>
 <p>TALENT PLACEMENT</p> <p>4.000 € / SME</p>	<p>SILEO Talent Placement Projects (<i>financial support through lump sums</i>)</p> <p>This call helped SMEs attract talent (particularly young graduates) to reinforce their company's digitalization and circular economy transitions while facilitating job placement for new graduates entering the workforce.</p> <p>→ Open Call: opened from 27.11.2023 to 06.02.2024.</p>
 <p>STORYTELLING VIDEO CONTEST</p> <p>Cash prizes</p>	<p>SILEO Best Company Story-telling Video Contest (<i>Cash prizes</i>)</p> <p>To enhance companies' visibility and international appeal, lighting and furniture SMEs were invited to participate in the SILEO International Contest for the "Best SME Storytelling" video, showcasing their green and/or digital transition success stories.</p> <p>→ Open Call opened from 14.11.2024 to 10.01.2025.</p>

All SILEO Open Calls were hosted on the **Cluster Submission Platform** (<https://clustersubmissionplatform.eu/>), developed in collaboration with Cluster IDiA. This platform played a key role in managing the application processes for the SILEO project and eight other Eurocluster projects. The collaborative effort was highly appreciated by the beneficiaries for its efficiency and user-friendly approach.

D4.1 - SILEO Business digital transformation projects & FSTP Open Calls



Cluster Submission Platform homepage & partners

1. Outlook of SILEO Business Digital Transformation Projects

The SILEO Consortium designed an initiative called the “**Business Digital Transformation Project**” to foster cross-sector collaboration between SMEs in the lighting and furniture sectors and technology providers. This **Financial Support to Third Parties (FSTP)** scheme facilitated SMEs' access to tailored services, supporting their **digital and green transformation journey**. The initiative focused on three main areas of support:

- a) **General expert consultancy on company digitalization processes** – This helped companies assess which processes could be digitized to enhance their innovation and business potential.
- b) **Specific expert consultancy on identified advanced technologies and/or digitalization processes** – This involved a concrete exploration of the potential uptake of specific technologies at the company level, their implementation procedures, and the scale of investment required and/or it also assessed how these changes would contribute to business growth, digital and green transformation, cost-benefit analysis, estimated investment plans, and the potential need for employee training to operate the new technology.
- c) **General expert consultancy for business transformation and market analysis** – This included support in market intelligence analysis, defining the size of potential new market segments accessible due to technological upgrades. It examined product demand, trends, customer behavior, and competition across different markets—whether national, international, existing, or new, as well as single-sector or cross-sector opportunities.

The SILEO Consortium provided a maximum funding amount of **€ 5.000 per project**. Each SME could undertake one project under this initiative, allowing them to access **specialized consultancy services or technological solutions** tailored to their needs. These services were delivered in collaboration with technology providers selected from the **SILEO Pool of Technology Uptake Facilitators**.

1.1 SILEO Pool of Technology Uptake Facilitators

To support SMEs in identifying qualified technology providers, the **SILEO Consortium** developed targeted **Expression of Interest (EOI) Calls**. These calls were designed to identify and select technology providers and sustainability experts capable of assisting lighting and furniture SMEs within the Business Digital Transformation Projects and Advanced Technology Uptake Projects financial support schemes.

The EOI Calls were launched before the main Open Calls for SMEs and closed two weeks prior to the Open Call deadlines. This approach allowed SMEs to nominate their preferred technology providers in advance, ensuring that applications for inclusion in the facilitator pool were submitted before the final deadline.

D4.1 - SILEO Business digital transformation projects & FSTP Open Calls

Eligible technology providers included public or private legal entities, with a minimum of three years of experience and technology capacity in technology transfer related to advanced technologies and sustainable practices. The range of eligible providers includes, but is not limited to, the following categories:

- Knowledge and technology providers
- Circular economy facilitators and green transition experts
- Tech-savvy companies (e.g., technology companies)
- Digital Innovation Hubs
- Competence Centers
- Academia, universities, and specialized research groups
- Research centers and upscaling entities
- Freelance professionals registered as legal persons

Once validated by the SILEO Consortium, these organizations were included in the SILEO Pool of Technology Uptake Facilitators, an official registry of approved technology providers. This pool served as a resource for SMEs participating in SILEO financial support schemes, enabling them to select pre-approved and qualified facilitators for their projects.

Through this structured approach, the SILEO Consortium ensured both transparency and efficiency in connecting SMEs with suitable technology providers, fostering innovation and sustainable growth.

SILEO Pool of Technology Uptake Facilitators - 1 Open Call for Advanced Technology Uptake Projects

IDEAZ
Business Innovation

TECHNOLOGY PROVIDER NAME	IDEAZ
Logo	
Location	Barcelona, Spain, Madrid
Organization type	Non-profit
Website	www.idealab.es
Contact person	Isabel Garcia
Phone	+34 91 520 80 00
Email	isabel@idealab.es
Twitter	@idealab
LinkedIn	idealab
Facebook	idealab
Instagram	idealab
YouTube	idealab
Other social media	idealab
Speaking languages	Spanish, English, Catalan, Basque

PRESENTATION
IDEAZ is a digital studio specializing in corporate identity, product line and creative marketing. The studio has been established in 2008 and has led the process of the market through innovation and professionalization. The team of the company, after 15 years, is an efficient and growing team with more than 20 years of experience, which has grown through the acquisition of new talent and the implementation of new technologies. IDEAZ is a digital studio specializing in corporate identity, product line and creative marketing. The studio has been established in 2008 and has led the process of the market through innovation and professionalization. The team of the company, after 15 years, is an efficient and growing team with more than 20 years of experience, which has grown through the acquisition of new talent and the implementation of new technologies.

SILEO Pool of Technology Uptake Facilitators - 1 Open Call for Advanced Technology Uptake Projects

EXPERTISE PROVIDER IN THE MANUFACTURING SECTOR

ORGANIZATIONAL EXPERTISE
Facilitates, consulting & support of innovation project using 3D printing in production or in prototyping (small series) manufacturing industry. Additive manufacturing solutions (e.g. 3D printing, metal printing, etc.).

TECHNOLOGICAL EXPERTISE
Facilitates, consulting & support of innovation project using 3D printing in production or in prototyping (small series) manufacturing industry. Additive manufacturing solutions (e.g. 3D printing, metal printing, etc.).

PRESENTATION
Facilitates, consulting & support of innovation project using 3D printing in production or in prototyping (small series) manufacturing industry. Additive manufacturing solutions (e.g. 3D printing, metal printing, etc.).

SILEO Pool of Technology Uptake Facilitators - 1 Open Call for Advanced Technology Uptake Projects

VIDESIGN

TECHNOLOGY PROVIDER NAME	VIDESIGN
Logo	
Location	Warsaw, Poland
Organization type	Private
Website	www.videsign.pl
Contact person	VIDESIGN
Phone	+48 22 629 00 00
Email	info@videsign.pl
Twitter	videsign
LinkedIn	videsign
Facebook	videsign
Instagram	videsign
YouTube	videsign
Other social media	videsign
Speaking languages	English, Polish

PRESENTATION
VIDESIGN is a design studio specializing in corporate identity, product line and creative marketing. The studio has been established in 2008 and has led the process of the market through innovation and professionalization. The team of the company, after 15 years, is an efficient and growing team with more than 20 years of experience, which has grown through the acquisition of new talent and the implementation of new technologies.

SILEO Pool of Technology Uptake Facilitators - 1 Open Call for Advanced Technology Uptake Projects

EXPERTISE PROVIDER IN THE LIGHTING SECTOR

ORGANIZATIONAL EXPERTISE
Facilitates, consulting & support of innovation project using 3D printing in production or in prototyping (small series) manufacturing industry. Additive manufacturing solutions (e.g. 3D printing, metal printing, etc.).

TECHNOLOGICAL EXPERTISE
Facilitates, consulting & support of innovation project using 3D printing in production or in prototyping (small series) manufacturing industry. Additive manufacturing solutions (e.g. 3D printing, metal printing, etc.).

PRESENTATION
Facilitates, consulting & support of innovation project using 3D printing in production or in prototyping (small series) manufacturing industry. Additive manufacturing solutions (e.g. 3D printing, metal printing, etc.).

Technology providers from ITALY

TECHNOLOGY PROVIDER NAME	PRODOTTORE/ITALIA
Logo	
Location	Foggia (FG), Italy
Organization type	Private
Website	www.prodottoresrl.it
Contact person	Stefano Di Stefano
Phone	+39 0871 3401547
Email	info@prodottoresrl.it
Twitter	prodottoresrl
LinkedIn	prodottoresrl
Facebook	prodottoresrl
Instagram	prodottoresrl
YouTube	prodottoresrl
Other social media	prodottoresrl
Speaking languages	Italian, English

PRESENTATION
PRODOTTORE/ITALIA is a digital studio specializing in corporate identity, product line and creative marketing. The studio has been established in 2008 and has led the process of the market through innovation and professionalization. The team of the company, after 15 years, is an efficient and growing team with more than 20 years of experience, which has grown through the acquisition of new talent and the implementation of new technologies.

SILEO Pool of Technology Uptake Facilitators - 1 Open Call for Advanced Technology Uptake Projects

EXPERTISE PROVIDER IN THE SUBSTRATE & LITHOGRAPHY SECTOR

ORGANIZATIONAL EXPERTISE
Facilitates, consulting & support of innovation project using 3D printing in production or in prototyping (small series) manufacturing industry. Additive manufacturing solutions (e.g. 3D printing, metal printing, etc.).

TECHNOLOGICAL EXPERTISE
Facilitates, consulting & support of innovation project using 3D printing in production or in prototyping (small series) manufacturing industry. Additive manufacturing solutions (e.g. 3D printing, metal printing, etc.).

PRESENTATION
Facilitates, consulting & support of innovation project using 3D printing in production or in prototyping (small series) manufacturing industry. Additive manufacturing solutions (e.g. 3D printing, metal printing, etc.).

Example of technology providers from the SILEO Pool of Technology Uptake Facilitators

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1.2 Advanced technologies and digital solutions

As part of the Business Digital Transformation Projects, the ambition was to enable SMEs to explore the potential of digitalization processes, sustainable practices, and the implementation of advanced technologies to support their green and digital transition. To achieve this, SILEO Partners conducted preliminary yet methodical research to identify the most requested and relevant advanced technologies. The following technologies (*not an exhaustive list*) were identified as paramount for lighting and furniture SMEs:

	<p>Additive Manufacturing (AM) - 3D printing</p> <p>This technology improved resource efficiency in both production and usage phases by allowing manufacturing processes and products to be redesigned for AM. Additionally, it extended product life through repair, remanufacturing, and refurbishment while fostering stronger producer-consumer relationships and more sustainable socio-economic patterns.</p>
	<p>Augmented and Virtual Reality (VR)</p> <p>These technologies supported the implementation of smart products and enhanced customer experience by enabling hyper-customization for designers and end-users. Customization through VR led to fewer product errors and reduced waste, contributing positively to a low-carbon economy.</p>
	<p>Big Data & Analytics</p> <p>SMEs utilized data-based analysis tools to visualize bottlenecks and risks in real time, making data more comprehensible and enabling better decision-making.</p>
	<p>Cybersecurity</p> <p>Since many modern building facilities were equipped with grid-connected products, including lighting, electricity, and heating, cybersecurity became essential. The Internet of Things (IoT) sensors integrated into lighting fixtures made them potential targets for cyber-attacks, necessitating the implementation of cybersecurity technologies in smart lighting products.</p>
	<p>Industrial IoT (IIoT) & sensors</p> <p>IIoT increased safety and efficiency at production sites, reduced human errors, and improved logistics and distribution, making SMEs more resilient to supply chain crises. The integration of sensors and printable codes enabled raw material tracking and precise management of lighting systems, leading to optimized energy consumption.</p>
	<p>Robotics</p> <p>Efficient robotic implementations—such as material handling, Metal Inert Gas (MIG) welding, spot welding, and arc welding—helped SMEs improve safety standards, product quality, and resource efficiency.</p>
	<p>Artificial Intelligence (AI)</p> <p>AI was leveraged for product proposals via apps and product development, enhancing customization, reducing errors, and increasing creativity in production processes.</p>
	<p>Digitalisation of marketing and online trading</p> <p>Marketing gradually shifted to digital platforms, such as video, audio, and other online channels, allowing businesses to reach their target audiences more effectively. Digital marketing strategies transformed traditional activities such as commerce, customer management, sales e-commerce, and B2B commerce into digital formats.</p>
	<p>Image scripting technologies</p> <p>This technology enabled the creation of photorealistic images for furniture and lighting products, making them showcase-ready for online platforms. Customers could zoom in, rotate, and explore products in detail without losing quality or clarity. Additionally, hidden components and features could be revealed using interactive functionalities.</p>

D4.1 - SILEO Business digital transformation projects & FSTP Open Calls

	<p>Web-based Augmented Reality (WebAR)</p> <p>WebAR helped businesses bring products to market faster and allowed them to effectively communicate the value of complex, high-cost products in B2B transactions. As a sales tool, it enabled customers to visualize products within their own environments using AR-based digital models.</p>
	<p>Machine learning</p> <p>AI-driven machine learning was used to create personalized buying experiences for customers, allowing businesses to tailor recommendations and interactions more effectively.</p>

2. Implementation of Business Digital Transformation Open Calls

The allocation of SILEO Business Digital Transformation Projects to SMEs was conducted through an Open Call procedure, strictly adhering to EU standards and the Grant Agreement’s provisions regarding support to third parties. Two open calls were organized:

- **1st Open Call for Business Digital Transformation Projects:** open from **17.04.2023 to 20.06.2023**
- **2nd Open Call for Business Digital Transformation Projects:** open from **25.01.2024 to 25.03.2024**

A total of **50 projects** were planned for allocation across the two calls, with a total **budget of € 250.000,00**.

The calls were **widely promoted** across multiple platforms, including the European Cluster Collaboration Platform ([1° call](#), [2° call](#)), the Funding & Tenders Portal ([1° call](#), [2° call](#)), and the websites of SILEO project partners. Additional promotional efforts were carried out through project **communication channels**, institutional networks, regional authorities (such as local Enterprise Europe Network - EEN nodes), and various social media channels. Some examples of promotion:

SILEO Open Call for Business Digital Transformation Projects is finally open!
Submitted by [Fabiola Simeoni](#) on 17 April 2023

1ST OPEN CALL BUSINESS DIGITAL TRANSFORMATION PROJECTS

17.04.2023 - 20.06.2023

Facilitating collaboration of lighting and furniture SMEs with digital technology providers/facilitators and access to expert consultancy to boost the green and digital transition.

Up to 5.000 € of the lump sum for SME.

APPLY HERE

Partner with a technology provider
Select the consulting service
Submit the proposal before the deadline

SILEO Co-funded by the European Union

EURO CLUSTERS

BIC **CLUSTER FVG** **Elco** **lum here** **HYGI V CONSUMI**

SILEO 2° Open Call for Business Digital Transformation Projects is open now!
Submitted by [Fabiola Simeoni](#) on 22 January 2024

2° CALL FOR BUSINESS DIGITAL TRANSFORMATION PROJECTS IS OPEN NOW!

Support collaboration of lighting and furniture SMEs with digital technology experts selected from the SILEO Pool of Technology Uptake Facilitators and access to expert consultancy to boost the green and digital transition.

Deadline
25.03.2024 | 17:00 CET

Financial Support
Up to 5.000 € of the lump sum for an SME/project.

SILEO Co-funded by the European Union

BIC **CLUSTER FVG** **Elco** **lum here** **HYGI V CONSUMI**

The 2° Open Call for Business Digital Transformation Projects is finally open!

A great opportunity for European SMEs operating in the lighting and furniture sectors to collaborate with technology providers selected from the SILEO Pool of Technology Uptake Facilitators and access expert consultancy to boost their business green and digital transition:

- General expert consultancy on company digitalisation processes
- Specialized consultancy on identified advanced technology and/or digitalisation process
- Market intelligence analysis

D4.1 - SILEO Business digital transformation projects & FSTP Open Calls

Aperta la seconda call per progetti di trasformazione digitale aziendale nel settore illuminazione e arredamento
SILEO mira a sostenere le PMI per implementare progetti di trasformazione digitale aziendale che affrontano le sfide della transizione verde e digitale.

TIPO NEWS: BANDO | **FORNITORE:** UE | **DELI:** 25/01/2024

Supporting the recovery and business transformation of lighting & furniture SMEs for the Europe Industry of Tomorrow (SILEO) ha lanciato la seconda edizione della "Call for Business Digital Transformation Projects", con scadenza il 25 marzo 2024.

L'obiettivo è sostenere progetti di trasformazione digitale aziendale nei settori dell'illuminazione e dell'arredamento. In particolare, il progetto rafforzerà un servizio di consulenza per esplorare il potenziale dei processi di digitalizzazione delle PMI e l'adozione di pratiche sostenibili per sostenere la transizione verde e digitale delle imprese.

Le seguenti tecnologie avanzate sono state individuate come di fondamentale importanza per le PMI dell'illuminazione e del mobile:
 Augmented and Virtual Reality (VR)

NEWS

- PROGETTO EUROPEO «SILEO EUROCLUSTERS – 2° BANDO PER PROGETTI DI TRASFORMAZIONE DIGITALE»**
Nel merito del progetto europeo (REC-FR) lanciato il 25 marzo 2024, sono stati pubblicati i bandi per progetti di trasformazione digitale (SILEO 2° Open Call) e per la consulenza (SILEO 2° Supporto Tecnico) per sostenere le PMI.
- PROGETTO EUROPEO «SILEO EUROCLUSTERS – 1° BANDO PER "ADVANCED TECHNOLOGY UPTAKE PROJECTS"»**
Questo nuovo bando, attivato nel corso del progetto europeo SILEO Eurocluster Al, mira a facilitare l'adozione di tecnologie avanzate, come i robot per la produzione, per sostenere le PMI.
- Apertura dei termini per l'iscrizione al Registro regionale dei valutatori**
L'EUROCLUSTERS (EUROCLUSTERS) ha lanciato il progetto della Regione del Veneto "Registro Regionale degli Esperti di Valutazione" per sostenere le PMI.

G=FC EU Programmes & Funding Opportunities

CALL FOR PROPOSALS

SILEO

Single Market Programme, Cascade funding, SILEO 2nd Call for Business Digital Transformation Projects (SMP-COSME-2021-CLUSTER-01).

Deadline: 25.03.2024
 W3 Funding & Tender Opportunities, 22.01.2024

Tagged as:
 Digital Transition, Single Market Program, Support for SMEs

Search for partners

- + CALL FOR PROPOSALS
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- + NEW ITEMS
- + SUPPORT

Digital Skills & Jobs Platform

Home > Actions > Opportunities > Funding > SILEO 2nd Call for Business Digital Transformation Projects

SILEO 2nd Call for Business Digital Transformation Projects

Created by Caterina Bernabini | Posted 04 March 2024

SILEO - Supporting recovery and business transformation of lighting and furniture SMEs for the Europe Industry of Tomorrow, is a Eurocluster project co-financed by the Single Market Programme (SMP/COSME Pillar) of the European Union.

Related Content:

- EPICENTRE 2nd open call (13 October 2023)
- CommuniCity 2nd Open call

1ST OPEN CALL BUSINESS DIGITAL TRANSFORMATION PROJECTS
17.04.2023 - 20.06.2023

Facilitating collaboration of lighting and furniture SMEs with digital technology providers/facilitators and access to expert consultancy to boost the green and digital transition.

Up to 5.000 € of the lump sum for SME.

APPLY HERE

- Partner with a technology provider
- Select the consulting service
- Submit the proposal before the deadline

Logos: BIC, CLUSTER FVG, Elca, lum zero, HYGLIM FOUNDRY

2° CALL FOR BUSINESS DIGITAL TRANSFORMATION PROJECTS IS OPEN NOW!

Support collaboration of lighting and furniture SMEs with digital technology experts selected from the SILEO Pool of Technology Uptake Facilitators and access to expert consultancy to boost the green and digital transition.

Deadline
25.03.2024 | 17:00 CET

Financial Support
Up to 5.000 € of the lump sum for an SME/project.

Logos: BIC, CLUSTER FVG, Elca, lum zero, HYGLIM FOUNDRY

SILEO PROJECT – JUST ONE WEEK LEFT FOR THE 1° OPEN CALL FOR BUSINESS DIGITAL TRANSFORMATION PROJECTS!

This is a unique opportunity for European SMEs from the lighting and furniture industry to access a consultancy service, collaborate with a technology provider or digitalization expert gathered in the SILEO Pool of Technology Uptake Facilitators to e

SILEO 2° CALL FOR BUSINESS DIGITAL TRANSFORMATION PROJECTS

The SILEO 2° Open Call for Businesses Digital Transformation Projects has been launched today and it will stay open until 25 March 2024 at 17:00 CET! A great opportunity for European SMEs operating in the lighting and furniture sectors to collaborate

ELCA European Lighting Cluster Alliance, as the SILEO Coordinator, organized **dedicated info sessions** for each Open Call to provide detailed explanations on how to apply, the eligibility requirements, and to address any questions from potential SME applicants.

The recordings of these sessions were then made available on the Call page of the Cluster Submission Platform for further reference.

D4.1 - SILEO Business digital transformation projects & FSTP Open Calls

B) Specific expert consultancy on identified advanced technologies and/or digitalisation processes to concretely explore its potential uptake at the company level, its implementation procedure into the firm operations and the scale of investment.

(How the specific technology or digitalisation process can upgrade business growth, green and digital transformation, what is its cost-benefit, estimated investment plan and how does the implementation of a new technology affect employees, will they need training, is the technology easy to operate, etc.?)

C) General expert consultancy for business transformation and market analysis. Support in market intelligence analysis including an outline of the size of the (new) market (segments) potentially accessible thanks to the company's technological upgrading, product demand, trends, customers, and competitors. *(What are the new market prospects in view of the company's digital upgrading? Please note that all markets are eligible: national, international, existing and brand new, single sector and cross-sector)*

Project budget: up to 5.000 EUR lump sum per project/SME.

OPEN CALL DOCUMENTATION:

- SILEO Guide for Applicants
- SILEO Application Form_sample
- Declaration of Honour
- FAQ
- SILEO Pool of Technology Uptake Facilitators (Final version)
- CALL INFO SESSION WEBINAR 26.02.2024 (recording)

Additionally, at the national level, each SILEO clusters organized their own local info sessions in the national language to ensure accessibility and clarity for lighting and furniture SMEs across different regions.

SILEO Supporting recovery and business transformation of lighting & furniture SMEs for the Europe Industry of Tomorrow

Funded by the European Union

OPEN INFO SESSION

1st OPEN CALL for Business Digital Transformation Projects

Thu 20.04.2023
10:30 - 11:30 CEST

Salone del Mobile
Milan RHO
Sala Gamma 9

Event in English (in presence)

The event is organized by ELCA European Lighting Cluster Alliance & Rete di Imprese Luce in Veneto

Logos: BIC, CLUSTER FVG, Elca, lumiere, HYGIAM CONSULT

EURO CLUSTERS **SILEO** Co-funded by the European Union

INFO WEBINAR 26 FEB 2024 09:30-10:30

2° OPEN CALL FOR BUSINESS DIGITAL TRANSFORMATION PROJECTS

All lighting and furniture SMEs and technology providers are invited to our info webinar to learn more about the general rules and requirements for applying to SILEO Business Digital Transformation Projects

REGISTER NOW

Zoom webinar open to all lighting and furniture SMEs and technology providers

Logos: BIC, CLUSTER FVG, Elca, lumiere, HYGIAM CONSULT

2.1 SILEO Submission Platform

Both **Business Digital Transformation Project Calls** were made accessible through the **Cluster Submission Platform** (<https://clustersubmissionplatform.eu/>), which provided applicants with all necessary information and resources for participation in the SILEO Application Process.

The platform featured a **dedicated homepage**, where the key details of each call were outlined, including its core objectives. This ensured that applicants clearly understood the purpose of the call and how it aligned with their projects. Additionally, the homepage offered a **comprehensive set of downloadable resources** to assist applicants, including:

- **The SILEO Guide for Applicants**, which provided detailed instructions on eligibility criteria, the application process, and required documentation.
- **The Application Form Template – Technical Part**, which was required for completing the technical documentation on project relevance, implementation, and impact.
- **A collection of FAQs**, addressing common questions and clarifications about the call.

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Furthermore, the homepage featured slides and a recording of the information webinar, designed to support applicants by explaining the specifics of the call and answering live queries. Applicants also had access to the SILEO Pool of Technology Uptake Facilitators.

SILEO 2nd Open Call for Business Digital Transformation Projects

SILEO Open Call for Business Digital Transformation Projects aims to support lighting and furniture SMEs to facilitate collaboration with digital technology providers/facilitators to implement business digital transformation projects that address the main challenges of the green and digital transition.

The Business Digital Transformation Project is the successful implementation of a consultancy service provided by a technology provider for SMEs operating the lighting and furniture supply chains, aimed at exploring the potential of digitalisation processes and/or the adoption of sustainable practices to support the company's green and digital transition.

This SILEO Call is a unique opportunity for the EU SMEs to access the following expert services (A-B-C) through collaboration with one or more technology providers:

A) General expert consultancy on company digitalisation processes.

(Which company processes might be digitised to improve its innovation and business potential?)

B) Specific expert consultancy on identified advanced technologies and/or digitalisation processes to concretely explore its potential uptake at the company level, its implementation procedure into the firm operations and the scale of investment.

(How the specific technology or digitalisation process can upgrade business growth, green and digital transformation, what is its cost-benefit, estimated investment plan and how does the implementation of a new technology affect employees, will they need training, is the technology easy to operate, etc.?)

C) General expert consultancy for business transformation and market analysis. Support in market intelligence analysis including an outline of the size of the (new) market (segments) potentially accessible thanks to the company's technological upgrading, product demand, trends, customers, and competitors. *(What are the new market prospects in view of the company's digital upgrading? Please note that all markets are eligible: national, international, existing and brand new, single sector and cross-sector)*

Project budget: **up to 5.000 EUR lump sum per project/SME.**

OPEN CALL DOCUMENTATION:

- SILEO Guide for Applicants
- SILEO Application Form_sample
- Declaration of Honour
- FAQ

Example of the homepage for the 2nd Open Call for Business Digital Transformation Projects on the SILEO Submission Platform

The application process was structured into three distinct steps:

1. **STEP 1 - Submission of administrative data:** in the first step, applicants submitted detailed administrative information about their organization, including company name, address, legal status, and contact details. This information was gathered to verify the applicant's eligibility.
2. **STEP 2 - Upload of technical documentation:** in the second step, applicants were required to upload the *Business Digital Transformation Project – Technical Part*, which was divided into four critical sections:
 - A. **Project Information**, detailed descriptions of the business digital transformation project's scope and nature.
 - B. **Project Relevance**, explanation of the objectives and its contribution to digital and/or green transformation.
 - C. **Project Implementation**, activities to be implemented, timelines, methods, and required resources.
 - D. **Project Impact**, expected outcomes and broader implications of the project.
3. **STEP 3 - Upload of the signed Declaration of Honour:** the final step required applicants to upload the signed Declaration of Honour, which had to be signed by the legal representative of the company.

2.2 Evaluation process of submitted applications

The evaluation of submitted applications was conducted by internal reviewers from the SILEO Open Calls Quality Board (composed of SILEO partners) and external experts. These external evaluators, selected by the SILEO Consortium, had technical expertise in advanced technologies and digitalization, as well as in-depth knowledge of industrial processes in the lighting and furniture sectors. The evaluation process followed strict ethical standards, ensuring no conflicts of interest and maintaining confidentiality of all received information.

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All reviewers signed a Non-Disclosure Agreement (NDA) with the SILEO Coordinator to guarantee confidentiality. The evaluation was divided into two phases:

- **Eligibility assessment:** This initial phase determined the eligibility of both the applicant companies and their proposals. It ensured that applications met the criteria outlined in the Open Call guidelines, including company type, geographical requirements, and the proper submission of required documentation.
- **Quality evaluation:** Applications that successfully passed the eligibility check were then assessed for technical quality. The SILEO evaluators reviewed the proposals based on specific award criteria, evaluating the relevance of the submitted proposal, its implementation and coherence, as well as the potential impact on the SME's green and/or digital transition.

All eligibility and quality criteria were detailed in the SILEO Guidelines for Applicants. After individual evaluations, the results were compiled into a preliminary ranking list. Only proposals that met the minimum threshold for all individual criteria were considered eligible. This preliminary ranking was reviewed and approved by the SILEO Consortium in a dedicated decision-making meeting.

Finally, the selected SMEs were invited to sign a Sub-Grant Agreement (SGA) with the SILEO Consortium, which regulated the terms and conditions for funding disbursement.

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3. RESULTS OF THE 1° OPEN CALL FOR BUSINESS DIGITAL TRANSFORMATION PROJECTS

APPLICATIONS SUBMITTED	A total of 33 applications were submitted via the SILEO Submission Portal.																				
EVALUATION PROCESS - ELIGIBILITY CHECK	<ul style="list-style-type: none"> 5 applications were deemed ineligible by the internal evaluators, validated by the SILEO Consortium, and did not progress further in the selection process. 28 applications passed the eligibility criteria. 																				
EVALUATION PROCESS - QUALITY ASSESSMENT	✓ After quality assessments, 25 applications met the required standards and were invited to sign the SILEO Sub-Grant Agreement with the SILEO Consortium.																				
SMES SUPPORTED	<p>A total of 23 SMEs were ultimately funded, as 2 companies withdrew their applications due to internal reasons. The funded 23 SMEs represented a diverse range of countries, including France, Spain, Italy, Poland, Romania, and Sweden, operating in the lighting and furniture sector.</p> <p>* The applications from Poland and Sweden were included in the 10% of the supported SMEs from EU regions different from the countries of SILEO partners, as outlined in the mandatory indicator of the call for proposals Joint Cluster Initiatives (EUROCLUSTERS) for Europe’s Recovery (SMP-COSME-2021-CLUSTER).</p>																				
PROJECT IMPLEMENTATION	The average duration of the business digital projects was 4 months, implemented between September 2023 and March 2024.																				
SILEO POOL OF TECHNOLOGY UPTAKE FACILITATORS	<p>SILEO Consortium launched its First Expression of Interest (EOI) call, aimed at identifying organizations with expertise and capacity to assist SMEs in the 1st Open Call for Business Digital Transformation Projects. The First EOI Call was launched in March 2023 and remained open until 06 June 2023, concluding two weeks before the closure of the 1st Open Call for Business Digital Transformation. A total of 44 organizations responded to the 1° EOI Call, contributing to a diverse database tailored to the needs of lighting and furniture SMEs. These organizations came from a wide range of countries, including Austria, Belgium, France, Italy, Poland, Portugal, Romania, Spain and Sweden (see chart below).</p> <div data-bbox="432 1503 1426 1899" style="border: 1px solid #ccc; padding: 10px; margin: 10px 0;"> <table border="1" style="display: none;"> <caption>Data for Chart 1: Technology providers validated for the 1° Open Call for Business Digital Transformation Projects</caption> <thead> <tr> <th>Country</th> <th>Percentage</th> </tr> </thead> <tbody> <tr> <td>Italy</td> <td>43%</td> </tr> <tr> <td>Spain</td> <td>27%</td> </tr> <tr> <td>Romania</td> <td>9%</td> </tr> <tr> <td>Poland</td> <td>5%</td> </tr> <tr> <td>France</td> <td>5%</td> </tr> <tr> <td>Belgium</td> <td>2%</td> </tr> <tr> <td>Austria</td> <td>2%</td> </tr> <tr> <td>Portugal</td> <td>2%</td> </tr> <tr> <td>Sweden</td> <td>2%</td> </tr> </tbody> </table> </div> <p style="text-align: center;"><i>Chart 1: Technology providers validated for the 1° Open Call for Business Digital Transformation Projects</i></p>	Country	Percentage	Italy	43%	Spain	27%	Romania	9%	Poland	5%	France	5%	Belgium	2%	Austria	2%	Portugal	2%	Sweden	2%
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TOTAL LUMP SUM DISTRIBUTED	EUR 114.457,00																				

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4. RESULTS OF THE 2° OPEN CALL FOR BUSINESS DIGITAL TRANSFORMATION PROJECTS

APPLICATIONS SUBMITTED	A total of 25 applications were submitted via the SILEO Submission Portal.																						
EVALUATION PROCESS - ELIGIBILITY CHECK	<ul style="list-style-type: none"> • 1 application were deemed ineligible by the SILEO internal evaluators, and did not progress further in the selection process. • 24 applications passed the eligibility criteria. 																						
EVALUATION PROCESS - QUALITY ASSESSMENT	✓ After quality assessments, all 24 applications met the required standards and were invited to sign the SILEO Sub-Grant Agreement with the SILEO Consortium.																						
SMES FUNDED	<p>A total of 23 SMEs were ultimately funded, as 1 company withdrew their applications due to internal reasons. The funded SMEs represented a diverse range of countries, including France, Spain, Italy, Poland, Austria, Romania, and Sweden, operating in the lighting and furniture sector.</p> <p>* The applications from Poland and Sweden are included in the 10% of the supported SMEs from EU regions different from the countries of SILEO partners, as outlined in the mandatory indicator of the call for proposals Joint Cluster Initiatives (EUROCLUSTERS) for Europe’s Recovery (SMP-COSME-2021-CLUSTER).</p>																						
PROJECT IMPLEMENTATION	The average duration of the business digital projects was 4 months, implemented between September 2024 and February 2025.																						
SILEO POOL OF TECHNOLOGY UPTAKE FACILITATORS	<p>SILEO Consortium launched the 2nd Expression of Interest (EOI) call, aimed at identifying organizations with expertise and capacity to assist SMEs in the 2nd Open Call for Business Digital Transformation Projects and the 1st Open Call for Advanced Technology Uptake Projects. The 2° EOI Call was opened in October 2023 and remained active until 08 March 2024, closing two weeks before the deadline for the 2nd Open Call. A total of 65 organizations responded to the 2° EOI Call, contributing to a diverse and extensive database tailored to the specific needs of lighting and furniture SMEs. They represented a wide geographic range, spanning Austria, Belgium, France, Germany, Greece, Italy, Poland, Portugal, Romania, Spain and Sweden (see chart below).</p>																						
	<table border="1"> <caption>Data for Chart 2: Technology providers validated for the 2° Open Call for Business Digital Transformation Projects</caption> <thead> <tr> <th>Country</th> <th>Percentage</th> </tr> </thead> <tbody> <tr><td>Austria</td><td>28%</td></tr> <tr><td>Italy</td><td>21%</td></tr> <tr><td>France</td><td>6%</td></tr> <tr><td>Germany</td><td>5%</td></tr> <tr><td>Belgium</td><td>5%</td></tr> <tr><td>Spain</td><td>5%</td></tr> <tr><td>Poland</td><td>5%</td></tr> <tr><td>Portugal</td><td>5%</td></tr> <tr><td>Sweden</td><td>5%</td></tr> <tr><td>Other</td><td>10%</td></tr> </tbody> </table>	Country	Percentage	Austria	28%	Italy	21%	France	6%	Germany	5%	Belgium	5%	Spain	5%	Poland	5%	Portugal	5%	Sweden	5%	Other	10%
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TOTAL LUMP SUM DISTRIBUTED	EUR 114.950,00																						

Chart 2: Technology providers validated for the 2° Open Call for Business Digital Transformation Projects

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5. Conclusion: Impact analysis of the SILEO Open Calls for Business Digital Transformation Projects

The SILEO Open Calls for Business Digital Transformation Projects have played a significant role in accelerating the digitalization of European SMEs in the lighting and furniture sectors. Across two funding rounds, participating companies have leveraged financial support to integrate cutting-edge technologies, optimize production processes, and strengthen their digital presence. The results indicate a substantial transformation in several key areas:

- 1. Acceleration of digital maturity and smart manufacturing:** One of the most evident impacts of the SILEO Open Calls has been the acceleration of digitalization in production processes. Many SMEs implemented Industry 4.0 principles, incorporating AI-driven automation, photometric analysis, and digital modeling tools to streamline operations and enhance efficiency. As an example: The integration of BIM (Building Information Modeling), photometric characterization, and real-time data analytics has improved the design, prototyping, and manufacturing of products, making them more adaptable to modern architectural and industrial workflows.
- 2. Strengthened market competitiveness and digital services:** Through the adoption of digital configurators, product digitalization, and online platforms, participating SMEs have significantly enhanced their engagement with customers, suppliers, and stakeholders. This has allowed them to improve their visibility in the market, optimize sales processes, and facilitate internationalization. As an example: The digitization of product catalogs, implementation of Digital Product Passports (DPPs), and smart configurators has led to increased accessibility for clients, allowing for more efficient collaboration with architects, designers, and contractors in a seamless digital ecosystem.
- 3. Sustainability and energy efficiency innovations:** The SILEO Business Digital Transformation Calls have also reinforced SMEs' commitment to sustainability and green innovation, supporting projects that focus on energy efficiency, lifecycle analysis, and material optimization. Companies have worked on developing environmental impact assessment frameworks, integrating smart energy-saving solutions, and optimizing manufacturing sustainability.
- 4. Business model transformation and digitalization of workflows:** Beyond technology adoption, the implementation of SILEO business digital transformation projects have driven a significant shift in business models, encouraging companies to rethink their operational structures. Many businesses have transitioned from traditional workflows to digitally-driven, data-centric approaches, allowing for greater automation, improved decision-making, and seamless remote collaboration.
- 5. Long-Term digitalization roadmaps:** a critical outcome of this financial support scheme has been the creation of long-term digitalization roadmaps for participating SMEs. Many projects that started with a pilot implementation have already outlined plans for scaling their digital transformation, ensuring that the investments made under SILEO continue to generate sustainable growth. Additionally, several companies have reported their intention to further collaborate with the technology providers involved in their projects. These partnerships will facilitate the continuous development and integration of digital solutions, allowing SMEs to extend their innovation efforts and solidify their digital transformation strategies over time.

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SMES AWARDED UNDER THE SILEO 1° OPEN CALL FOR BUSINESS DIGITAL TRANSFORMATION PROJECTS:

<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>Faro Barcelona is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Catalan SME located in Castellbisbal from the lighting sector project DICATION in collaboration with technology provider TELEMATEL SLU</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>INGÉLUX is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>French SME located in Lyon From the lighting sector Project 2/2PLS in collaboration with the technology provider ENLUM</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>WOODROOT Jakub Puk is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Polish SME located in Olesnica from the furniture sector project Digital Prototyping of Furniture in collaboration with ENLUM</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>WAS LIGHT is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>French SME located in Lyon from the lighting sector project Low Light in collaboration with technology provider ENLUM</p>
<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>CONSISTE S.C. is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Polish SME located in Cracow from the furniture sector project MOLDPRINT in collaboration with SEPMA BHD Dominika Kurowska ds Czysta</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>ARKOSLIGHT SL is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Spanish SME located Ribarroja del Turia From the lighting sector Project "DICATION" in collaboration with technology provider TELEMATEL SLU</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>ILUMAX LED SOLUTIONS SL is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Catalan SME located in Cornellà de Llobregat from the lighting sector project DICATION in collaboration with the technology provider TELEMATEL SLU</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>EKDAHLS MÖBLER is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Swedish SME located in Skillingaryd From the furniture sector Project Digital Product Passport in collaboration with SIGMA TECHNOLOGY SOLUTIONS GROUP</p>
<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>OPENETICS Ics International SL is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Catalan SME located in Terrassa From the lighting sector Project "ETIM standard" in collaboration with TELEMATEL SLU</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>ASSELUM LUMINOTECNICS is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Catalan SME located in Sabadell From the lighting sector Project "AMTAL" in collaboration with MAQMATAL AUTOMATION SL</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>EIL SYSTEM SRL is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Italian SME located in Mira (VE) From the lighting sector Project "TOWERLUX HYBRID POWER" in collaboration with SKEINHOLDING SRL</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>LAMOSZT SRL is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Romanian SME located in Delnita From the furniture sector Project "Lamoszt-SmartFactory" in collaboration with Il-Silv Soluții Inginerești SRL</p>
<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>PALPRODEX SRL is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Romanian SME located in Frumoasa From the furniture sector Project Smart-Wi-Fi in collaboration with IL-SILV SOLUȚII INGINEREȘTI SRL</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>GIARLE MOBILI ARREDAMENTI is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Italian SME located in Piano d'Arta Terme From the furniture sector project Artisanal Artificial Intelligence in collaboration with NUOVOSTUDIOGRASLER</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>NATURE ET CONFORT is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>French SME located in Lyon From the lighting sector Project Hostlight Digital in collaboration with the technology provider ENLUM</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>ECO BLUE SRL is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Romanian SME located in Cluj-Napoca From the furniture sector Project "TCDDP" in collaboration with Il-Silv Soluții Inginerești SRL</p>
<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>MODO LUCE SRL is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Italian SME located in Vazzola From the lighting sector Project "Innovative Research Project" in collaboration with GALILEO VISIONARY DISTRICT</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>FAIRWIND is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Italian SME located in Brugnera (PN) From the lighting sector Project "Smart wellness" in collaboration with VISUP SRL</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>GLIP by SILE is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Italian SME located in Treviso From the lighting sector Project "Digital Process" in collaboration with SKEINHOLDING SRL</p>	<p>1° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>FIT ENERGY SL is an SME beneficiary of the SILEO 1° OPEN CALL!</p> <p>Spanish SME located in Vitoria-Gasteiz From the lighting sector Project "DIGPROINF" in collaboration with TELEMATEL SLU</p>

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<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>PRILUX LIGHTING S.L.(U) is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>PRILUX</p> <p>Spanish SME located in Toledo From the lighting sector Business digital project in collaboration with TELEMATEL SLU</p>	<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>LAMPEX ITALIANA SRL is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>LAMPEX ITALIANA</p> <p>Italian SME located in Caino From the lighting sector Business digital project in collaboration with SKEINHOLDING</p>	<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>United Visual Researchers is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>UVR United Visual Researchers</p> <p>French SME located in Paris From the lighting sector Business digital project in collaboration with MATEREAL</p>	<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>KATEHA is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>KATEHA</p> <p>Swedish SME located in Varnamo From the furniture sector Business digital project in collaboration with SIGMA TECHNOLOGY SOLUTIONS GROUP</p>
<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>Flowfactory GmbH is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>flow FACTORY</p> <p>Austrian SME located in Linz From the furniture sector Business digital project in collaboration with IDEA BUSINESS INNOVATION</p>	<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>Ingesdata Networks S.L. is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>Ingesdata networks</p> <p>Spanish SME located in Terrassa From the lighting sector Business digital project in collaboration with ENNUBO</p>	<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>LLURIA LIGHTING SYSTEM SL is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>LLURIA</p> <p>Spanish SME located in Barcelona From the lighting sector Business digital project in collaboration with TELEMATEL SLU</p>	<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>EUROPEAN FURNITURE GROUP is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>e f e</p> <p>Swedish SME located in Tranås From the furniture sector Business digital project in collaboration with SIGMA TECHNOLOGY SOLUTIONS GROUP</p>
<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>ELXIR is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>elxir</p> <p>French SME located in Paris From the lighting sector Business digital project in collaboration with MATEREAL</p>	<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>BAU SERVICE is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>BAU service</p> <p>Polish SME located in Warsaw From the furniture sector Business digital project in collaboration with ENLUM NIKODEM DERENOWSKI</p>	<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>LORINCZ PAL INTREPRINDERE INDIVIDUALA is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>LORINCZ PAL INTREPRINDERE INDIVIDUALA</p> <p>Romanian SME located in Capalnita From the furniture sector Business digital project in collaboration with SIL-SLV SOLUTII INGINERESTI SRL</p>	<p>Co-funded by the European Union</p> <p>SILEO</p> <p>2° OPEN CALL BENEFICIARIES BUSINESS DIGITAL TRANSFORMATION PROJECTS</p> <p>NEVOTEX is an SME beneficiary of the SILEO 2° OPEN CALL!</p> <p>nevotex</p> <p>Swedish SME located in Näsja From the furniture sector Business digital project in collaboration with SIGMA TECHNOLOGY SOLUTIONS GROUP</p>

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2° OPEN CALL BENEFICIARIES
BUSINESS DIGITAL TRANSFORMATION PROJECTS

**ROSSITTI GIOBATTÀ F.LLI SNC
DI ROSSITTI MAURO & C.O.**
is an SME beneficiary of the
SILEO 2° OPEN CALL!

Italian SME located in Tolmezzo

From the furniture sector

Business digital project in collaboration with
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